



Linxia Ltd is recruiting a
Senior Technical Sales Executive

Job Description:

The job incumbent shall be responsible for developing and promoting the portfolio of its major technology and consumer electronics brands by:

- ❖ Identifying and establishing new business
- ❖ Organizing sales visits
- ❖ Liaising with existing clients
- ❖ Preparing tenders, proposals and quotations
- ❖ Providing pre-sales and post-sales support
- ❖ Negotiating contracts, terms and conditions
- ❖ Reviewing cost and sales performance
- ❖ Writing reports and sales literature
- ❖ Providing product education and advice
- ❖ Ensuring that sales targets are met.

Profile of ideal candidate:

- ❖ HSC holder
- ❖ A Degree in Engineering or equivalent technical certification
- ❖ 2 years of experience as a Sales Engineer within the technology field
- ❖ A very good communication, interpersonal and leadership skills, and brand orientation
- ❖ Dynamic, pro-active and pleasant personality
- ❖ A very good mastery of written and spoken English and French.

Employment Type: Permanent

Closing Date: 30 May 2019

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