



Linxia Ltd is recruiting a
Regional Business Development Executive

Job Description:

The job incumbent shall be responsible for managing and retaining relationships with existing clients and increasing client base in Regional countries by:

- ❖ Developing growth strategies and plans
- ❖ Having an in-depth knowledge of business products and value proposition
- ❖ Identifying and mapping business strengths and customer needs
- ❖ Researching business opportunities and viable income streams
- ❖ Following industry trends locally and internationally
- ❖ Reporting on successes and areas needing improvements

Profile of ideal candidate:

- ❖ HSC holder
- ❖ A Degree in Sales and Marketing/ A Degree in Engineering and/or any equivalent combination of education and technical certification
- ❖ A minimum of 3 years relevant work experience in a similar position is required
- ❖ A very good communication, interpersonal and leadership skills, pro-active and pleasant personality
- ❖ A very good mastery of written and spoken English and French.

Employment Type: Permanent

Closing Date: 30 May 2019

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